



# Value Incentive Program 31

## Year-End Accelerator

We're providing you with a powerful close to VIP 31. Earn more on select VIP eligible products through VIP 31 Year-End Accelerator. The accelerator is applicable only on bookings placed in between June 23, 2018 to July 27, 2018.

### Increase your profitability

- Increase VIP payout by additional 2% on VIP eligible SKUs in select Product Families.
- Earn up to 2X on eligible SKUs now.
- Eligible product families are Aironet® 1800/2800/3800/4800, DNA Center™, DNA Advantage Software, and HyperFlex™.
- For a complete list of eligible products for the accelerator go to [www.cisco.com/go/vipskus](http://www.cisco.com/go/vipskus).
- Standard VIP rules apply.

### Here's what to do

1. Review existing quotes.
2. Accelerate and close all Aironet® 1800/2800/3800/4800, DNA Center, DNA Advantage Software, and Hyperflex opportunities before July 27, 2018.
3. Earn your highest possible payout.

### Use VIP to finish the fiscal year strong!



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