

IN RAM

SUPER POWERS



- COLLABORATION
- **ENTERPRISE NETWORKS**
- MERAKI
- BRILLIANT IN HIS FIELD
- FRIENDLY AND APPROACHABLE
- GREAT PROFESSIONAL MANNER

GREAT KNOWLEDGE IN

PARTNER ENABLEMENT TRAINING INCLUDING FACE TO FACE, LIVE AND ON-DEMAND WEBINARS

CISCO DCLOUD EXPERT

DEMONSTRATING THE TECHNICAL CAPABILITIES OF CISCO TECHNOLOGY

360 CLASS DELIVERY

- NEW TECHNOLOGY ROADMAPS
- ARCHITECTURE CERTIFICATION
- TECHNOLOGY EVANGELIST

JOINT OWNERSHIP OF THE PARTNER BUSINESS PLAN WITH KEY STAKEHOLDERS AT INGRAM MICRO

- OPPORTUNITY DEVELOPMENT
- PIPELINE MANAGEMENT
- CERTIFICATION PROGRESS

CISCO KNOWLEDGE AND RELATIONSHIPS

THINGS YOU DIDN'T KNOW ALEX IS A COMPETITIVE MOTORBIKE ROAD RACER IN THE THUNDERSPORT CB RACING SERIES 2018 HE IS ALSO A TOTAL TECHNOLOGY ENTHUSIAST CONTACT ALEX ON: ALEX.POZZI@INGRAMMICRO.COM





